



# Acting Out: Outlining Specific Behaviors and Actions for Effective Leadership

*Mitchell P. Weinzetl*

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There are many misconceptions about how police agencies and other public sector organizations operate. Policing is a business, and the business of policing is subjected to the same universal rules of business and leadership whether you are in police work or in industry. Leadership is leadership and management is management and the principles are the same. This book is about being an effective leader and about change- personal change, intellectual change, process change, organizational change, and personal growth and development. Part One focuses on communication and leadership actions and what effective leaders accomplish. Part Two examines the actions-based approach, decision making, thinking, personal mastery, teaching, and vision and direction. Part Three discusses the leadership replication cycle- gathering the information, converting the information, transforming the knowledge, replacing behaviors, driving leadership actions, repeating the process, and bringing it all together. The concepts presented can be applied to any field or position, including personal life and relationships. This book will provide the insights needed to improve a person's effectiveness as a leader, or to prepare them for their next career step, when the opportunity presents itself.

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