



Building an Import/Export Business

Kenneth D. Weiss

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The import/export business, buying a product in one country and selling it in another, requires understanding and managing numerous complex tasks - from finding the best product for the market to untangling reams of government regulations. This guide is designed to show entrepreneurs how to get started and prosper in the growing global market. It explains about choosing an appropriate product, targeting a market, preparing a business plan, and navigating the sea of regulations and tax laws.

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