



# **Sell Like A Wolf: Million Dollar Sales Techniques (Indonesian Edition)**

*Ben Abadi*

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Sinopsis: Million Dollar Sales Techniques yang disajikan di dalam buku ini diinspirasi oleh pengalaman pribadi dalam menjual dan bernegosiasi selama 20 tahun dan film blockbuster Holywood The Wolf of Wall Street yang dibintangi oleh superstar Leonardo DiCaprio. Film ini diangkat dari true story seorang multijutawan pialang saham, Jordan Belfort, yang sekarang menjadi pelatih sales terkemuka dan telah diundang ke berbagai perusahaan Fortune 500. Berangkat dari sana dirancanglah metode praktis untuk semua orang—apa pun latar belakangnya—bisa menjadi seorang salesman andal. Temukan AHA Anda bersama buku ini... bahwa menjual bukanlah hanya tugas seorang penjual; bahkan setiap pemilik bisnis, profesional sales, para orangtua, semua orang yang ingin memengaruhi dan ingin menjadi pemimpin yang lebih karismatik pun mutlak menjadi penjual andal. Kini, menjual bisa lebih mudah. Dan dengan sistem yang sederhana, siapa pun Anda bisa menjadi lebih sukses dan bahagia.

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